

APPLICATION FOR MEMBERSHIP

TO: Home Builders Association of N.W. Ohio DATE _____
(Name of association affiliated with the National Association of Home Builders)

FROM _____ TITLE _____

COMPANY NAME _____ TELEPHONE NO. _____
FAX NO. _____

BUSINESS ADDRESS _____
(Street) (City) (State) (Zip)

NAHB MEMBERSHIP IDENTIFICATION (ID) CODE
(see reverse for instructions)

IF "Z", OTHER BUSINESS CLASSIFICATION: _____
(Please Specify)

BANK/CREDIT REFERENCE(S) _____

OTHER REFERENCES _____

I agree to abide by the Constitution and By-Laws of the Local Association to which this membership application is directed, of the National Association of Home Builders of the United States with which it is affiliated, and of the affiliated State Association if such affiliation exists. A remittance of \$_____ representing my annual membership dues in the affiliated Association accompanies this application.

Of the amount remitted by me for annual dues, \$15.00 is for a subscription for one year to the BUILDER magazine, published monthly, and \$10.00 for the Nation's Building News, published biweekly except for July, August and December. This amount can not be deducted from the total dues amount.

(Signature of Applicant)

Sponsored By _____

Return This Application To Home Builders Association of N.W. Ohio
(Name of Individual or Association)
1735 Seminole Ave.
(Street)
Defiance Ohio 43512
(City) (State) (Zip)

IMPORTANT NOTICE

Dues payments to _____ are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to an exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB, _____ and _____, _____% of the total dues, or \$_____, is not deductible for income tax purposes.
(Association Name) (State Association Name here) (Local Association Name here if relevant)

NAHB MEMBER IDENTIFICATION (ID) CODING INSTRUCTIONS

The NAHB Member Identification (ID) Code is made up of eleven data blocks which are explained below. It is separate from the six-digit NAHB Membership Number assigned to each member. The ID Code is designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below. If the requested data for a particular block is not applicable, enter a dash (-). Also if you don't know the exact answer for a particular block, please give your best estimate. In order for an associate member to receive the Builder Magazine they must be classified with an occupation code ranging from (A-Z). A "Z" or "other" classification code must also be further defined by writing the members specific occupation in the space provided. Any associate member not classified as outlined will not receive a copy of the Builder Magazine.

Membership Classification:

- 1st block enter a code (1) for all Builder Members
 enter a code (2) for all Associate Members
- 2nd block enter the primary business activity code (a-z) from the following selection including any sub-codes:

Builder Member Classification

Code	Description
A	Single Family Builder Speculative (Detached and Attached)
B	Single Family Builder Custom
C	Multifamily Builder - Sale Units
D	Multifamily Builder/Owner - Rental Units (Own Account)
E	Multifamily Contractor - Rental or Sale Units (Other Investors)
F	Remodeler - Residential
G	Remodeler - Commercial
H	Commercial Builder (Own Account)
I	Commercial Contractor (Other Investors)
J	Land Developer
K	Home and Building Manufacturer

Occupation Codes

Associate Member Classification

L	Accounting
M	Architects, Planners Designers, Engineers
N	Attorneys
O	Computer Products and Services
P	Financial Services
Q	Insurance and Title Companies
R	Marketing, Advertising and Public Relations
S	Product Manufacturers and Representatives
T	Property Management
U	Real Estate Brokers and Agents
	Retail Dealers/Distributors
V1	Appliances
V2	Building Materials/Lumber
V3	Floor Coverings
V4	Paint/Wall Coverings
V5	All Other Retail Dealers

Subcontractors and Specialty Trade Contractors

W1	Carpentry
W2	Electrical
W3	Flooring
W4	Landscaping
W5	Plumbing, Heating and Air Conditioning
W6	Roofing and Siding
W7	All Other Subcontractors
	Wholesale Dealers/Distributors
X1	Appliances
X2	Building Materials
X3	Floor Coverings
X4	Paint/Wall Coverings
X5	All Other Wholesale Dealers
Y	Utilities
Z	All Other _____

(Please Specify)

3rd and 4th blocks Using the above Business Activity Codes, code the second and third business activity, including sub codes if applicable.

5th block Enter the members annual dollar volume of all construction/development. Choose from the following list of codes:

Code Description

1 Under \$1 million	3 \$5 million to \$10 million
2 \$1 million to \$5 million	4 Over \$10 million

6th block Enter the members annual number of residential dwelling units. Choose from the following list of codes:

Code Description

1 0 units	4 25 to 100 units
2 1 to 10 units	5 101 to 500 units
3 11 to 25 units	6 over 500 units

7th thru 10th blocks Enter the total number of paid employees, including the member.

11th block Using the following list of Title Codes, enter the member's business title:

Code Description

A President/CEO/Owner/ Principal/Partner	E Architect/Designer/Engineer
B VP/ General Manager	F Financial Manager
C Construction Superintendent	G Other Management Personnel
D Sales and Marketing Manager	H Non Managerial Personnel
	I Other _____

(Please Specify)

Example #1: Bill Adams is a home builder and land developer. He is also the owner of a real estate company. Adams has a total of 19 employees in both his companies. Last year he built 11 homes with a total sales value of \$900,000, and he developed 17 building lots for himself and other builders for a total market value of \$500,000. Bill Adams NAHB Membership ID Code would be

B J U 2 3 - - 2 0 A

1 2 3 4 5 6 7-10 11

Example #2: Adelle Boyd is the owner of an architectural/design firm with 8 employees on her payroll. Last year her firm also converted an old school building into 8 apartments with a total market value of \$475,000. Adelle Boyd's NAHB Membership ID Code would be

2 M I - 1 2 - - - 9 A

1 2 3 4 5 6 7-10 11

Example #3: Tom Jones is the owner of a retail appliance store with 10 employees. Tom Jones NAHB Membership ID Code would be

2 V 1 - - - - 1 1 A

1 2 3 4 5 6 7-10 11